

## PSBA 2023 Package, Nuc and Queen Suppliers

(Alphabetical)

	Elite Honey and Bee	Hive 5 Bees/Pacific Northwest Honey Company	Rainey Day Bees, LLC	Woodland Bee Company
Website Address	<a href="http://www.elitehoneyandbee.com">www.elitehoneyandbee.com</a> 3038 Walnut Ave. SW, Seattle, WA 98116 (Bee pickup address: Pick up address will be determined soon, likely in Bellevue.)	<a href="http://www.Hive5Bees.com">www.Hive5Bees.com</a> 10020 Hwy 12 SW, Rochester, WA 98579	<a href="http://www.rainydaybees.com">www.rainydaybees.com</a> 17727 22nd Ave NE Shoreline, WA 98155	<a href="http://www.woodlandbeecompany.com">www.woodlandbeecompany.com</a> 656 NW 51st Street, Seattle, WA 98107
Contact Information	Dave Schiefelbein 206.633.2828 davechief@yahoo.com	Christina Hendricks 360.706.4978 Rochesterbees@gmail.com	Peter Nolte 206.519.8505 peter@rainydaybees.com	Jason Kardong 206.880.0277 jason@woodlandbeecompany.com
Business Description	Elite Honey & Bee is a small-scale honey producer and marketer of local urban honey since 2011. Founder Dave Schiefelbein has been transporting and selling bees for almost as long. He manages 80-100 urban honey bee colonies, teaches classes and offers consulting services to other beekeepers.	We aim to partner with our customers and provide weekly on-going educational resources to maximize their chances of beekeeping success. When you purchase bees from us we strive to provide an ongoing relationship with our customers	Rainey Day Bees runs numerous small urban apiaries in the Seattle area and maintains breeding yards in Shoreline and Carnation. We produce local queens, and each Spring source high quality nucleus hives from Golden West Bees, run by Eric and Randy Oliver of Scientific Beekeeping.	Based in the heart of the Ballard neighborhood of Seattle, we have mentored and supported numerous new and established beekeepers in the greater Seattle area for the last 12 years.
Breeding Stock	Bee breeding is a business, and like any business if it does not strive for constant improvement, it will fail. Established and reputable breeders (like Heitkam's Honey Bees, our supplier) are careful in their practices and selective about the traits they try put into their bees. Heitkam's has been working in cooperation with Steve Sheppard and his department's research at WSU. VSH is just one of many traits that go into the selection process of the breeder queens from which our queens then are generated. A better way to describe our queens is that they come from breeder stock whose selected traits include productivity, hardiness, strong over-wintering and a reduced susceptibility to pests (including varroa) and pathogens. Artificially inseminated breeder queens, isolated mating yards, human-powered inspection of the brood pattern of new queens all lead to an exceptional product. Our multi-generational family breeder is in it for the long-term, and our decades-long association with them causes us to trust the quality of the product they produce.	We utilize queens from Kona Queen Company and Z's Bees of Orland, CA. Both breeders stay at the cutting edge of VSH/hygienic queen behavior.	Golden West Bees is actively selecting for mite resistance. All daughter queens are raised from mothers that were productive, gentle, and did not require any treatment the previous year.	We work tirelessly to not only control mites, but to educate all other beekeepers on the subject. Using the best methods, our nucs are raised using local stock mated with VSH queens. Our suppliers of packages breed their own queens to be very hygienic and have had great success with control over the season in conjunction with treatments.
Nucs	Elite Honey & Bee will be selling 5-Frame early spring nucs from Heitkam's Honey Bees in Orland, CA. With our 5-(deep) frame nucs you get bees on drawn comb, an established brood nest, honey & pollen stores, and most importantly, a young 2023 queen that has been accepted by the colony. All brood in the nuc is from the nuc's own queen. All queens are professionally patterned and graded in the field prior to being transported to Washington. Each nuc will have 3-4 frames of brood in various stages, honey and pollen. Our nucs have been set up 4+ weeks prior to sale. We call them "aged" nucs. Nucs are delivered in permanent wood or hard plastic boxes, which customers can choose to keep or return. We purposely avoid using the disposable nuc boxes and WE ENCOURAGE RETURNS SO BOXES CAN BE RECYCLED & RE-USED IN SUBSEQUENT YEARS, THUS REDUCING COSTS TO OUR CUSTOMERS. Bees are Italian, Caucasian and New World Carniolan bees, subject to availability Cost is \$295.00 total which INCLUDES sales tax (\$20 is refundable upon return of the nuc box) Because he believes queen marking can unduly stress or damage a queen, our breeder does not mark queens.	5 Deep Frame NUCS, bees sourced from our stock along with our partner's stock, 2023 Carniolan queens, we do not mark queens at this time.  Final price for 1-4 nucs is 179.95 (no tax) each - pricing is discounted according to quantity. Please go to our website for a complete price list.	This year, nucs will be available from Golden West Bees (Randy Oliver; Grass Valley, CA), and I will also be selling a very limited number of my own overwintered and spring nucs. Spring nucs will most likely be made up with Old Sol queens, and will have a minimum 30 day proving period after introduction. Once the weather allows, I will also sell my own summer nucs with my own queens.  All nucs contain 5 frames of bees/brood/honey. Queen race is non-specific, as no producer that I use focuses on race.  Pricing (includes 10% estimated sales tax): Golden West: \$330 RDB Overwintered: \$330 RDB Spring: \$275 RDB Summer: \$275	FRAME COUNT: 5 BEE SOURCE AND BREEDER: Seattle, Snohomish - Woodland Bee Company (Seattle) RACE: Italian MARKED QUEEN: Y OVERWINTERED QUEEN: N PRICE: \$185.25 to members only
Packages	Elite Honey & Bee will be selling 3-pound Package Bees (which includes a mated, 2023 queen) from Heitkam's Honey Bees in Orland, CA. Buyers will have a choice of three races: Italian, New World Carniolan or Caucasian bees. Cost is \$197.90 total which INCLUDES sales tax (\$4 is refundable upon return of the core box) Because he believes queen marking can unduly stress or damage a queen, our breeder does not mark queens. For our customers that insist on marked queens, we do our best to accommodate.	NA	N/A	SIZE: 3 pound packages SOURCE: Koehnen and Sons, Glenn CA RACE: Carniolan, Italian MARKED QUEEN: N PRICE: \$157.50 to members only
Queens	Elite Honey & Bee will be selling mated queens from Heitkam's Honey Bees in Orland, CA and Koehner's Honey Bees in Glenn, CA. Buyers will have a choice between Italian, Caucasian and New World Carniolan queens. Usually our queens are unmarked, but periodically we have marked queens. Unlike many other suppliers we continue to have mated queens available throughout the season. Cost is \$55.12 which INCLUDES sales tax.	Carniolan queens from The Kona Queen Company (Kona, HI) & Z's Bees (Orland, CA)	This year, nucs will be available from Golden West Bees (Randy Oliver; Grass Valley, CA), and I will also be selling a very limited number of my own overwintered and spring nucs. Spring nucs will most likely be made up with Old Sol queens, and will have a minimum 30 day proving period after introduction. Once the weather allows, I will also sell my own summer nucs with my own queens.  All nucs contain 5 frames of bees/brood/honey. Queen race is non-specific,	QUEEN SOURCE: Seattle, Snohomish Breeder - Woodland Bee Company. Breeder Location-Seattle. Race-Italian. Marked-Y Price- \$40.00 to members only
Warranty	As always, customer satisfaction is our goal... so we stand behind the quality of the queens we sell with a full and immediate replacement warranty. Our queens are fully guaranteed to your reasonable satisfaction. There is no time limit for warranty adjustments. We do our utmost best to work with the needs of our customers.	We will make sure our customer is satisfied with their experience - please check our reviews (Facebook, Google) to purchase with confidence.	All nucs and queens are provided as described and in good condition. Should any nuc be found to be defective within 7 days of pickup, RDB will replace it with a new nuc. Issues discovered after 7 days will be rectified at RDB's discretion. Local queens' laying patterns may be reviewed at time of purchase on request, but RDB provides no guarantee for queen acceptance or performance for any queen purchase. RDB is not responsible for mishandling of nucs or queens by purchaser.	We guarantee a live queen, healthy bees and a first mite treatment. We offer email and phone support all year for no extra charge.
Anticipated Delivery Dates/Pickup	Our historical goal is to have the honey bees in Seattle the third week of April, with distribution on a weekend day. Our first load of bees is then followed by a second load of bees one week later. Specific pick-up details will be emailed to all customers as soon as we have the confirmation from our breeder.	Pickup will be at our retail honey store in Rochester, Washington. Arrival: Middle April... but later delivery with later in the spring orders	Pickup in Shoreline, with possible additional pickup in Carnation depending on demand and staffing	April for packages, May for nucs