



PSBA 2021 Package, Nuc and Queen Sponsor Offerings

Sponsor	Hive 5 Bees	Rainy Day Bees	Cascade Natural Honey
Contact	Mailing address: PO Box 788, Rochester, WA 98579 Website: Hive5Bees.com Contact Names, phones, emails: Kevin or Chris, (360-706-4978), Rochesterbees@gmail.com	Website: rainydaybees.com Contact Names, phones, emails: Peter Nolte, (206-519-8505), peter@rainydaybees.com	Dave Schiefelbein, (206) 633-2828, davechief@yahoo.com Cary Therriault, (206) 920-2150, cktherriault@comcast.net Website: https://cascade-natural-honey.square.site/ Mailing and bee pickup address: 3045 125th Avenue NE, Bellevue, WA 98005
UBI Number	604200136	603570381	602407136
Business Description	"Over 20 yrs of commercial beekeeping experience along with being our customer's partner in beekeeping success!"	"Rainy Day Bees manages neighborhood apiaries throughout Seattle, focusing on queens and bees that are adapted to our area. In the spring, we sell nucleus hives from Eric and Randy Oliver of Golden West Bees."	"Cascade Natural Honey (CNH) is a small-scale honey producer and marketer of northwest varietal honeys started since 1997. In addition to founder/owner Cary Therriault, the Cascade Natural Honey team also includes Dave Schiefelbein and T.J. Main. As a company, CNH has over 30 years of solid experience with the sale and safe long-distance transport of packages and nucs. CNH had a 100% on-time delivery of all package bee and nuc orders last year."
Breeding Stock	Both our queen breeders (Z's Bees and the Kona Queen Company of HI) are dedicated to providing disease and mite resistant stock.	The Oliver's have been actively selecting for mite resistance for many years. All breeder queens in 2020 were selected from colonies that did not require treatments in 2019 (via a conversation with Eric Oliver when we were picking up bees).	Heitkam's Bees, Orland CA. Established and reputable breeders are careful in their practices and selective about the traits they try put into their bees. Heitkam's has been working in cooperation with Steve Sheppard and his department's research at WSU. Gentleness and mite resistance are the current goals. Artificially inseminated breeder queens, isolated mating yards, human-powered inspection of the brood pattern of new queens all lead to an exceptional product. Our multi-generational family breeder is in it for the long-term, and our decades-long association with them causes us to trust the quality of the product they produce.
Nucs	5 deep frame nucs, Carniolan queens, queens not marked. 2021 Qs from Z's Bees and Kona Queen Company. Queens are not marked. Price breakdown: 1-4 Nucs = \$165 5-9 = \$160 10- 24= \$155 25-49 = \$150 50-99 = \$145 100+ = \$140	5 deep frames Golden West Bees; Grass Valley, CA Mutts, usually favoring Italian phenotype Unmarked queen Not overwintered Full price, before tax: \$240; including tax: \$264.72 (may vary slightly, since tax is calculated based on where the order is placed from).	CNH will be selling 5-Frame early spring nucs from Heitkam's Honey Bees in Orland, CA. With our 5-(deep) frame nucs you get bees on drawn comb, an established brood nest, honey & pollen stores, and most importantly, a young 2021 queen that has been accepted by the colony. All brood in the nuc is from the nuc's own queen. All queens are professionally patterned and graded in the field prior to being transported to Washington. Each nuc will have 3-4 frames of brood in various stages, honey and pollen. Our nucs have been set up 4+ weeks prior to sale. We call them "aged" nucs. Nucs are delivered in permanent wood or hard plastic boxes, which customers can choose to keep or return. We purposely avoid using the disposable nuc boxes and WE ENCOURAGE RETURNS SO BOXES CAN BE RECYCLED & RE-USED IN SUBSEQUENT YEARS, THUS REDUCING COSTS FOR OUR CUSTOMERS. Bees are Italian and New World Carniolan bees, subject to availability Cost is \$265 total which INCLUDES sales tax (\$20 is refundable upon return of the nuc box) Because he believes queen marking can unduly stress or damage a queen, our breeder does not mark queens.
Packages	NA	NA	CNH will be selling 3-pound Package Bees from Heitkam's Honey Bees in Orland, CA. Buyers will have a choice between Italian and New World Carniolan bees Cost is \$180 total which INCLUDES sales tax (\$4 is refundable upon return of the core box) Because he believes queen marking can unduly stress or damage a queen, our breeder does not mark queens. For our customers that insist on marked queens, we do our best to accommodate.
Queens	NA	NA	CNH will be selling mated queens from Heitkam's Honey Bees in Orland, CA and Koehnen's Honey Bees in Glenn, CA. Buyers will have a choice between Italian and New World Carniolan queens. Usually our queens are unmarked, but periodically we have marked queens. Unlike many other suppliers we continue to have mated queens available throughout the season. Cost is \$50.00 which INCLUDES sales tax
Warranty	None	I stand behind the bees that I sell. Dead/damaged nucs will be replaced if reported within 7 days of pickup. We will work with people to resolve issues that happen after the 7 day replacement window. Depending on the issue, this can include visiting the purchaser to do an inspection, replacing queens, etc.	As always, customer satisfaction is our goal... so we stand behind the quality of the queens we sell with a full and immediate replacement warranty. Our queens are fully guaranteed to your reasonable satisfaction. There is no time limit for warranty adjustments. We do our utmost best to work with the needs of our customers.
Anticipated delivery dates/pickup	Mid April to early May. Feel free to contact us as to your queue position. Nucs for pickup only in Rochester, Washington. COVID-19 Protocols followed.	Usually mid April to early May, depending on weather. Pickups available in Shoreline and West Seattle. COVID-19 Protocols followed.	Historically, bees in Seattle the third week of April, with distribution on weekend day. Specific pick-up details emailed to all customers. Covid-19 protocols followed.